

RESPONSIVENESS



Focus

- ▶ Honor
- ▶ Integrity
- ▶ Unity
- ▶ Freedom
- ▶ Charity
- ▶ Compassion
- ▶ Diligence
- ▶ Community
- ▶ Fairness

Speed

- ▶ Honesty
- ▶ Resilience
- ▶ Sensitivity
- ▶ Initiative
- ▶ Candor
- ▶ Diligence
- ▶ Loyalty
- ▶ Urgency
- ▶ Courage
- ▶ Discipline
- ▶ Generosity
- ▶ Civility

PHILOSOPHICAL

Knowledge

Direction

- ▶ Compliance
- ▶ Leadership
- ▶ Sales
- ▶ Marketing
- ▶ Accounting
- ▶ Human Resources
- ▶ Legal
- ▶ Operations
- ▶ Safety
- ▶ Quality
- ▶ Research
- ▶ Technology

- ▶ Goals
- ▶ Beliefs
- ▶ Attitudes



STRATEGIC

Agility

Action

- ▶ Plan
- ▶ Project
- ▶ Program
- ▶ Process
- ▶ Proposal

- ▶ Threat
- ▶ Challenge
- ▶ Issue
- ▶ Opportunity

Information

Experience

Assessment

Response



Resources

Control

Preparation

Motivation

- ▶ Developmental
- ▶ Operational
- ▶ Ethical

- ▶ Personal
- ▶ Professional

- ▶ Performance
- ▶ Capability
- ▶ Products
- ▶ Service
- ▶ Quality
- ▶ Reliability
- ▶ Image
- ▶ Reputation

- ▶ Customer
- ▶ Supplier
- ▶ Employee
- ▶ Affiliate

- ▶ Facilities
- ▶ Equipment
- ▶ Personnel
- ▶ Capital

- ▶ Commitment
- ▶ Structure

- ▶ Education
- ▶ Training

- ▶ Incentives
- ▶ Consequences

TACTICAL

PANACEA
PERFORMANCE BLUEPRINT
 ©Copyright 2005 Steve Sullivan www.stevesullivan.com